

Rewarding Zero-Emissions Container Movements

Miguel Jaller

Co-Director Sustainable Freight Research Program

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Co-author: Emil Youssefzadeh



San Pedro Bay Ports

- Ports of Los Angeles and Long Beach (POLA/LB)
 - 30%+ of total imported goods to the U.S.
 - 60% of freight tonnage imported/exported in the West Coast
- Located in the South Coast air basin
 - Chronic air quality issues
- Since 2012 conducting zero emission drayage demonstration projects
 - Millions in funding

Clean Air Action Plan (CAAP) 2017

- All vehicles accessing the port to be zero-emission by 2035
 - Near-zero emission heavy duty trucks (NZEHDT)
 - Zero-emission heavy duty trucks (ZEHDT)
- **Clean Truck Fund Rate (CTFR)**
 - Charged to beneficial cargo owners (BCOs)
 - Every container moved in non-ZEHDTs
 - Harbor Commission approved a CTFR of \$10 per TEU

Los Angeles Times

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LA, LB Ports Postpone Plan for Clean Truck Fund

CLIMATE & ENVIRONMENT

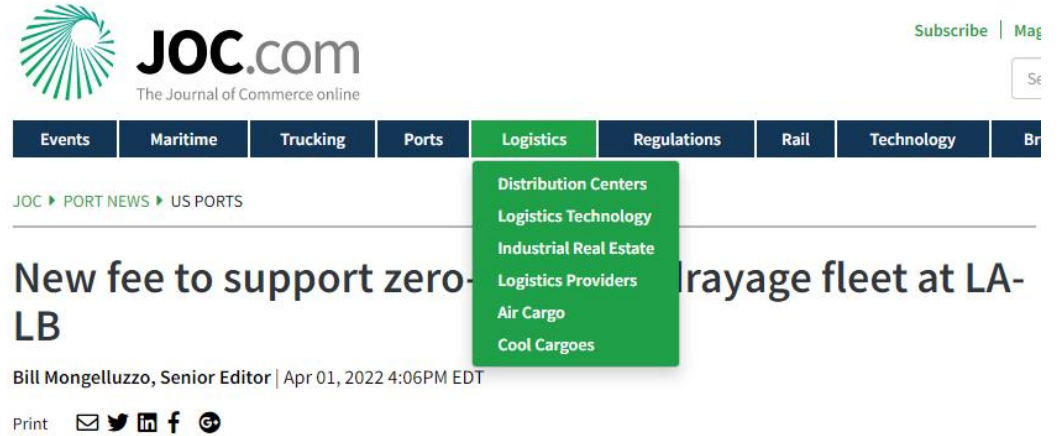


L.A.-Long Beach ports approve truck fee too low to clean smog, groups charge

April 1, 2022 CTF Started

\$10 per TEU

Expects to collect \$90 million in the first year



The screenshot shows the JOC.com website header with the logo and navigation menu. The 'Logistics' menu is open, showing options like 'Distribution Centers', 'Logistics Technology', 'Industrial Real Estate', 'Logistics Providers', 'Air Cargo', and 'Cool Cargoes'. The main article title is 'New fee to support zero-emission layage fleet at LA-LB' by Bill Mongelluzzo, dated April 01, 2022. Social media sharing icons are visible below the article title.



Transitioning to ZEHDTs and NZEHDTs

Incentives are Needed

Key Factors Affecting the Use and Efficiency of ZEHDTs for Drayage

Operational:

- Shift duration and travelled distance
- Average loads
- Trips vs. tour composition
- Dual transactions
- Truck turn times
- Fleets and vehicles:
 - Nature of business and fleet size
 - Truck price
 - Vehicle characteristics and fueling/charging characteristics

Incentives

- Most in the form of purchase vouchers
- Example:
 - Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project (HVIP)
 - Up to \$150,000 for Class 8 Battery Electric Trucks
 - There are ~15,000 – 18,000 drayage trucks serving the POLA/LB
 - ~\$2.3 – \$4.5 billion on incentives
- Challenges:
 - Lack of capacity to internalize risk
 - Vouchers for drayage would require billions of dollars
 - Existing funding level is not commensurate with needs
 - Incentives may favor large carriers

Rewards Program: Leveraging the CTFR

- Innovative coupling of the CTFR with a rewards program attached to zero-emission transport at the ports
 - Reward carrier for every container movement made by ZEHDT
 - Reward level to bridge the gap between diesel and ZEHDT costs
- Evaluate the program as potential solution to accelerate the transformation to cleaner technologies
- Opportunities:
 - Improve efficiency
 - Consistent with other programs that reward use
 - Mitigates the burden on carriers

Methodology

Method

1. Gather data from secondary sources;
2. Characterize and synthesize drayage operations;
3. Forecast improvements in operations, vehicle characteristics, and port activity;
4. Mathematical optimization: estimate CTFR and Reward levels
5. Generate and simulate different scenarios
6. Impact assessment

Container Forecast and Technology Penetration

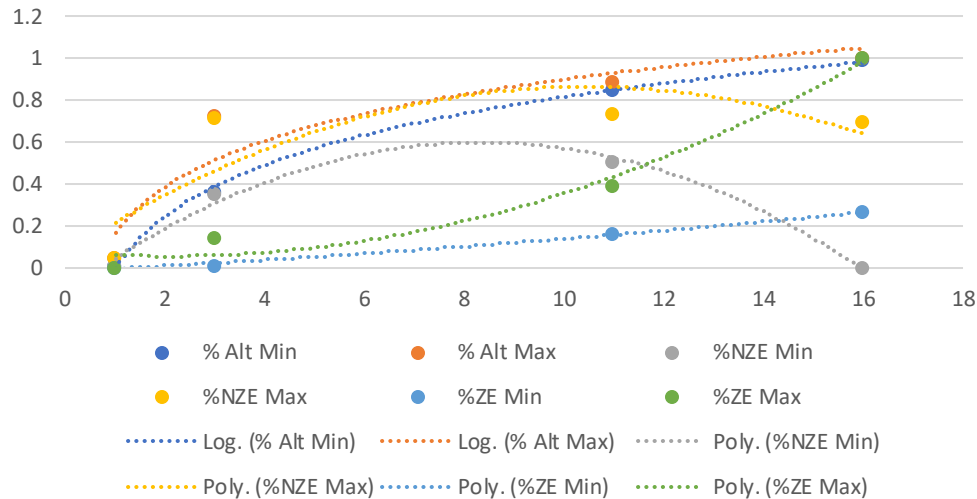
Scenarios:

Container demand – low, mid, high

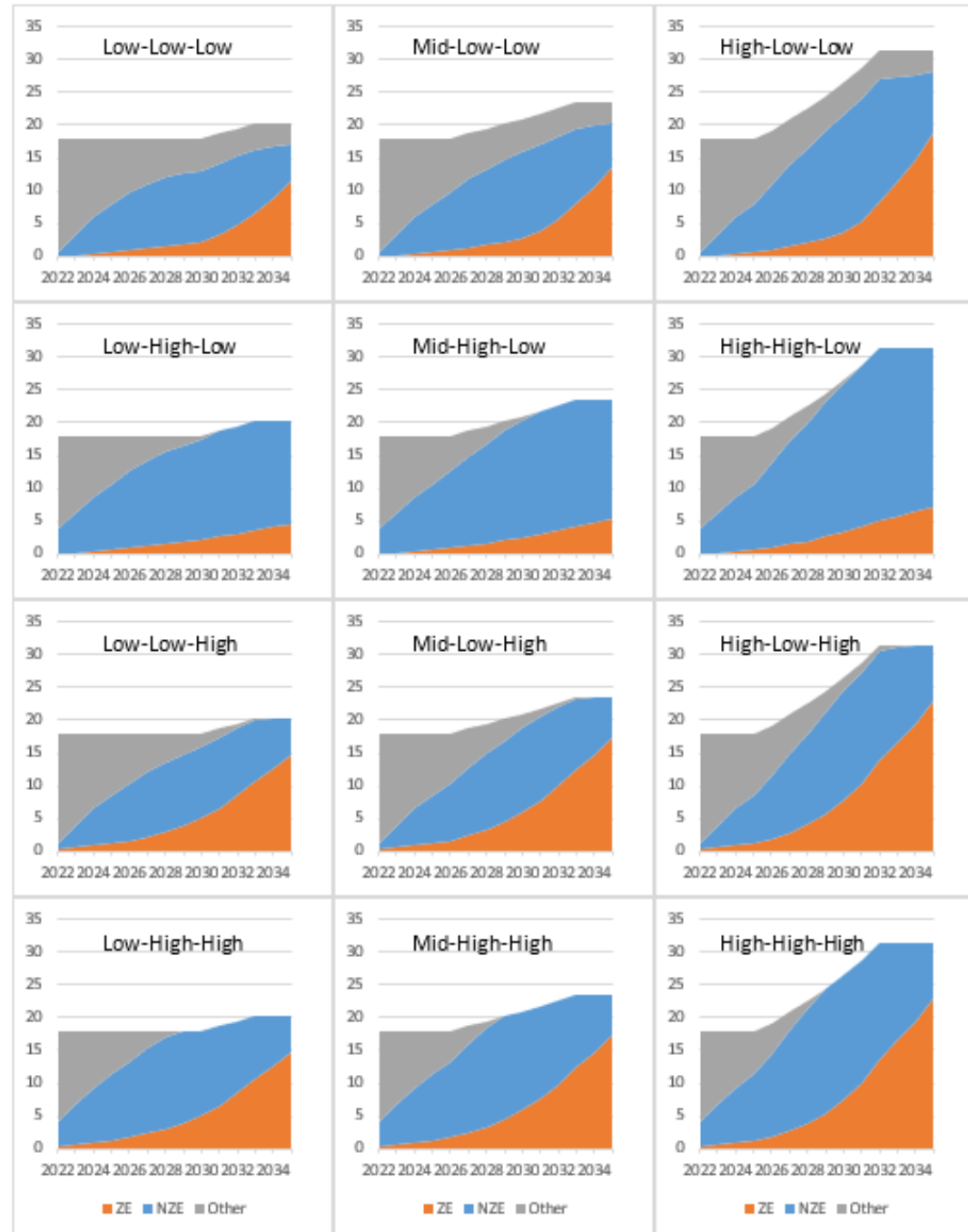
ZEHDT penetration – low, high

NZEHDT penetration – low, high

Container-ZEHDT-NZEHDT

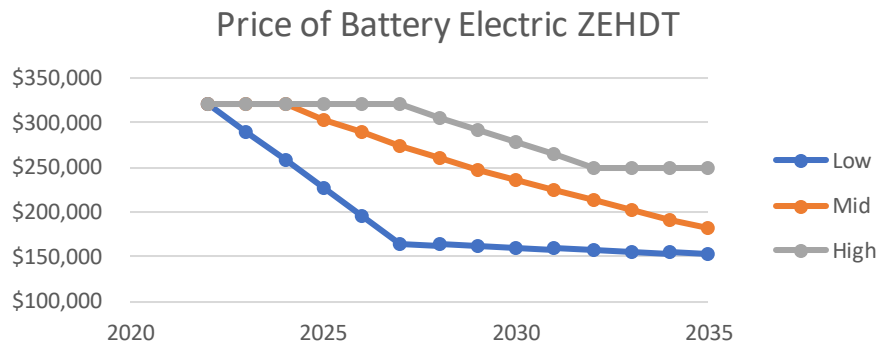


Container-ZEHDT-NZEHDT



Optimal CTFR & Reward Level

Bridge the gap between ZEHDT and Diesel



$$\text{Min } Z_{(CTFR_t, IRR_t)} = CTFR_{t-T} + \sum_t^{MY} S^{\tau-t} \cdot AZE_t$$

Subject to:

$$ZEA_t = ZE_t - ZE_{t-1}, \forall t$$

$$NZEA_t = NZE_t - NZE_{t-1}, \forall t$$

$$AZE_t = \text{MIN} \left(\frac{D_t}{313 \cdot \text{teu} \cdot t_t^{ZE}}, \frac{ZEA_t}{2} \right), \forall t$$

$$ANZE_t = \text{MIN} \left(\frac{D_t - 313 \cdot \text{teu} \cdot t_t^{ZE} \cdot AZE_t}{313 \cdot \text{teu} \cdot t_t^{Non-ZE}}, \frac{NZE_{t-1}}{2} \right), \forall t$$

$$ANE_t = \left(\frac{D_t - 313 \cdot \text{teu} \cdot (t_t^{ZE} \cdot AZE_t + t_t^{Non-ZE} \cdot ANZE_t)}{313 \cdot \text{teu} \cdot t_t^{Non-ZE}} \right), \forall t$$

$$CTF_Collection_t = \begin{cases} 313 \cdot \text{teu} \cdot t_t^{Non-ZE} \cdot \text{lteu} \cdot CTFR_t \cdot ANE_t & , \forall t < 9 \text{ (year 2030)} \\ 313 \cdot \text{teu} \cdot t_t^{Non-ZE} \cdot \text{lteu} \cdot CTFR_t \cdot (ANE_t + ANZE_t) & , \forall t \geq 9 \end{cases}$$

$$IRR_Disbursement_t = 313 \cdot \text{teu} \cdot t_t^{Non-ZE} \cdot ANE_t \cdot CTFR_t, \forall t$$

$$CTF_Cum_Collection_t = CTF_Collection_t + CTF_Collection_{t-1}, \forall t$$

$$IRR_Cum_Disbursement_t = IRR_Disbursement_t + IRR_Disbursement_{t-1}, \forall t$$

$$CTFR_t = CTF_Cum_Collection_t - IRR_Cum_Disbursement_t, \forall t$$

$$CTFR_t \geq 0, \forall t$$

$$CTFR_t \geq CTFR_{t-1}, \forall t$$

$$IRR_t \leq IRR_{t-1}, \forall t$$

$$IRR_t^R = \begin{cases} \text{Min_IRR_TEU}_{t-1} & , \forall t \leq 5 \\ \text{Min_IRR_TEU}_t & , \forall t > 5 \end{cases}$$

$$IRR_t^B = IRR_t - IRR_t^R, \forall t$$

$$IRR_t \geq IRR_t^R, \forall t$$

$$MY S^{\tau} = \sum_t IRR_t^B \cdot 313 \cdot \text{teu} \cdot t_t^{ZE}, \forall \tau \Rightarrow t$$

Minimum level of reward needed

Fleet penetration and active fleet balance

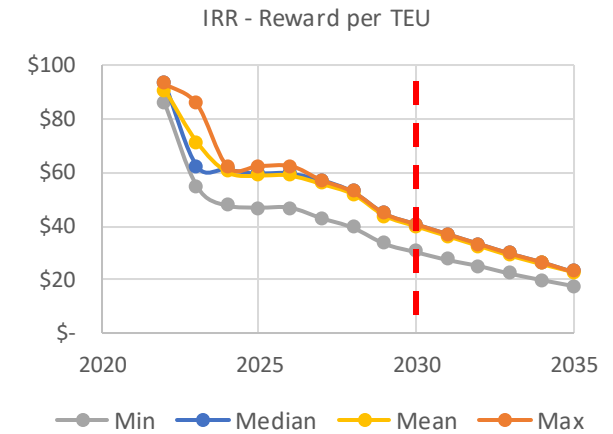
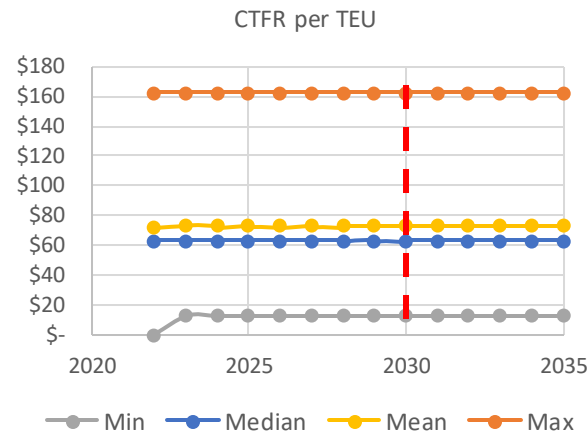
CTFR collection and Reward Disbursement

Minimum reward

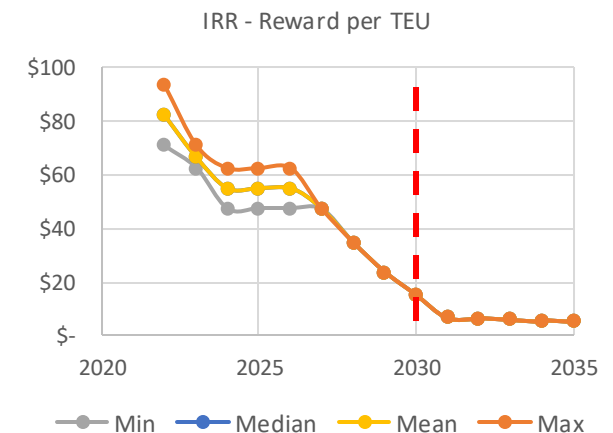
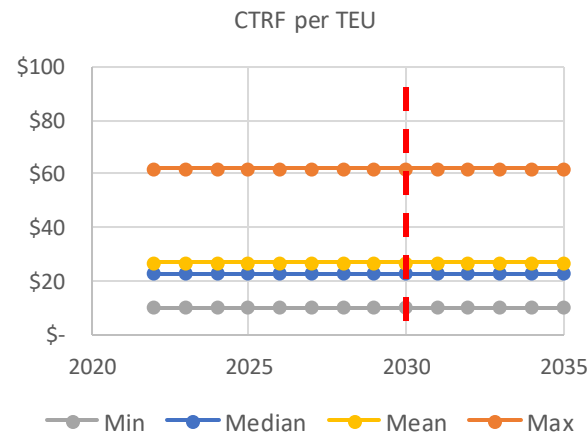
Optimal CTFR & Reward Level

Continuous reward

Mid-Price Scenario



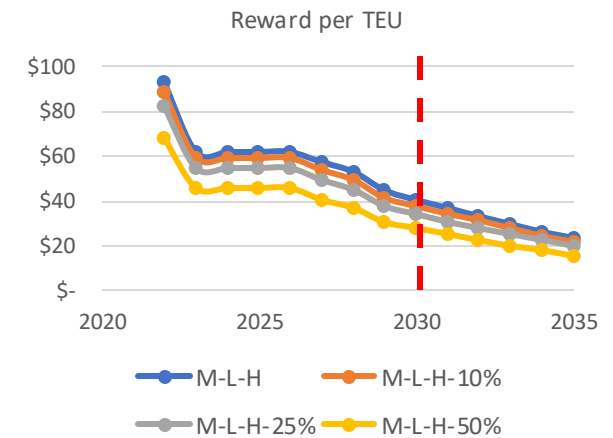
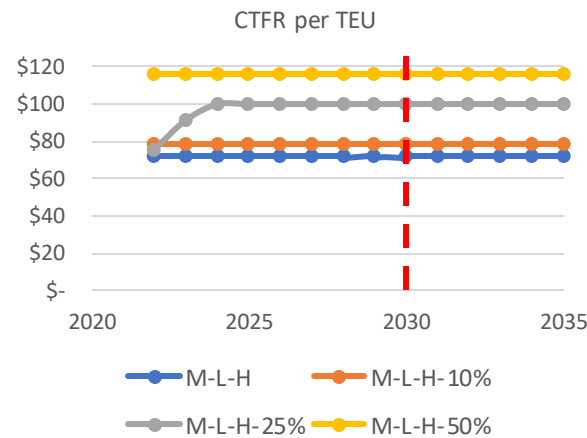
Low-Price Scenario



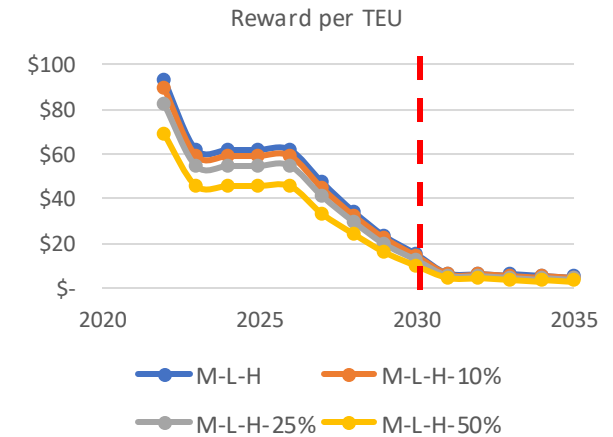
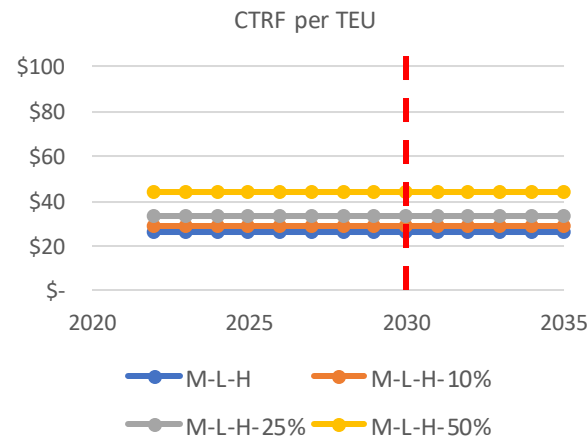
Optimal CTFR & Reward Level

Impact of Turn Time Improvements

Mid-Price Scenario



Low-Price Scenario

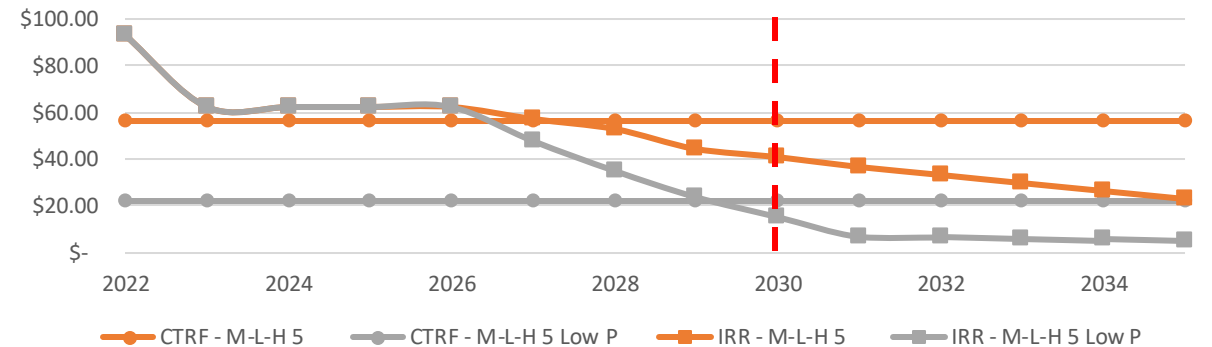
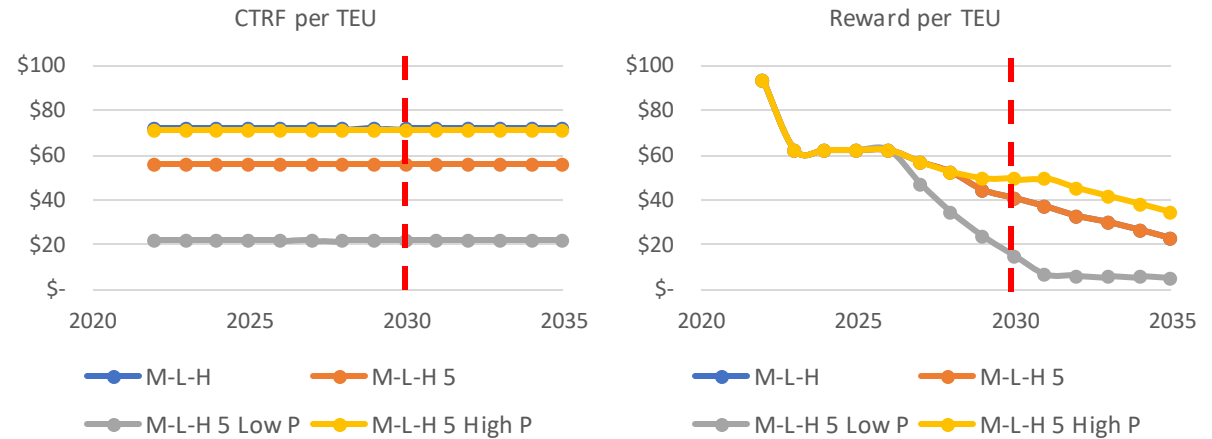


M-L-H: Mid Container Demand, Low NZEHDT, High ZEHDT penetration

Optimal CTFR & Reward Level

Covering 5-year lease

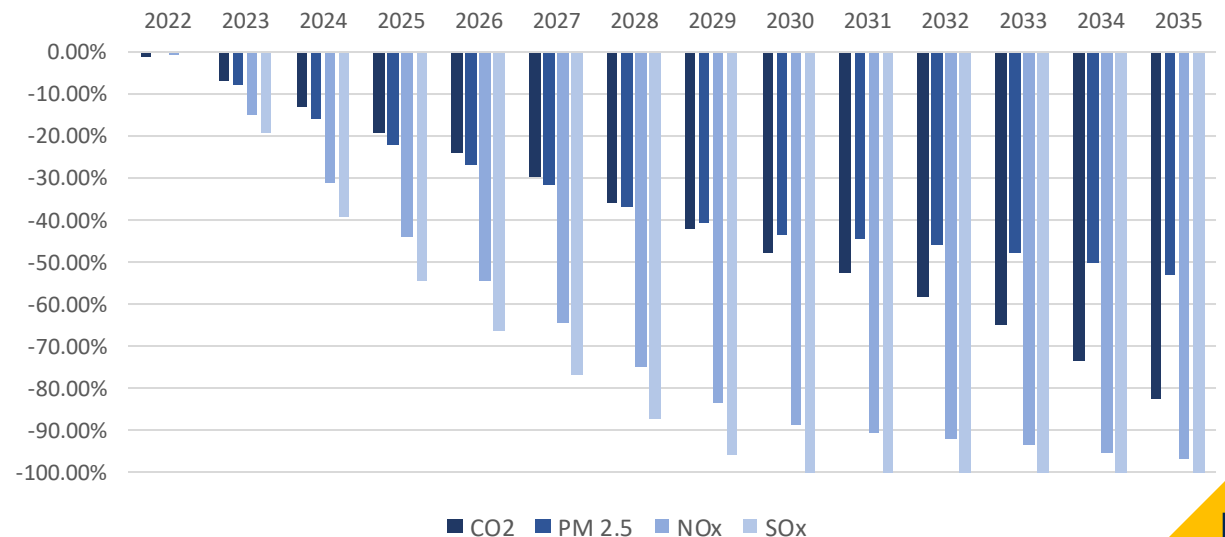
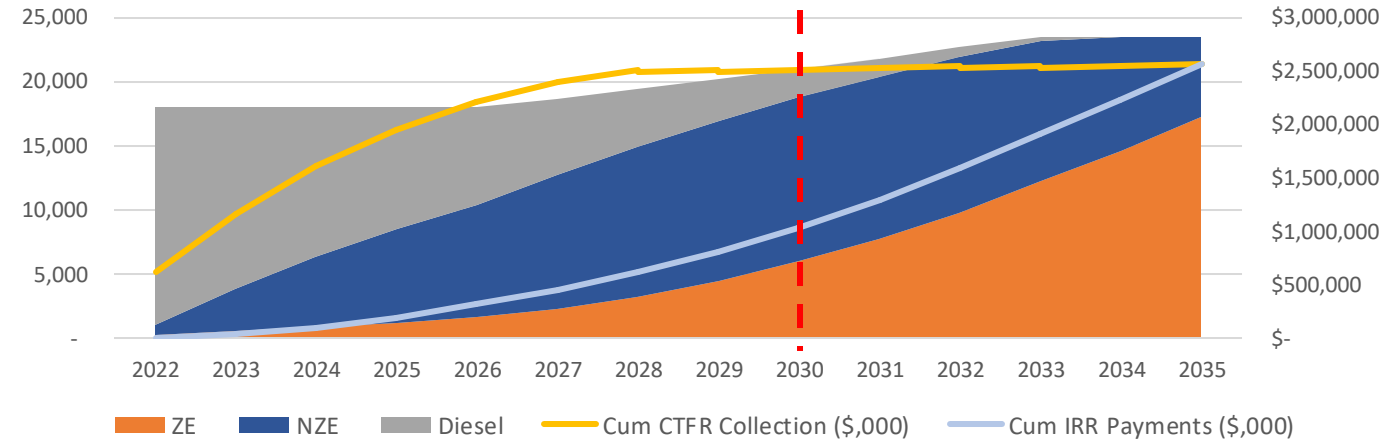
- CTFR: \$22-\$56 per TEU
- Reward:
 - 2022: ~\$90
 - 2035: ~\$5-\$23



Potential Benefits

Example:

- Can transition 17,000+ trucks by 2035
- Emissions reduction:
 - 10.3 million metric tons CO2
 - ~50% PM
 - ~95% NOx & SOx



Discussion

- A self-supported rewards program could achieve significant benefits
 - More if other incentives are available
- Considerations:
 - Price gap to bridge
 - Small fleet and owner operators
 - Reward limits
 - Most effective if ZEHDs conduct local and regional as opposed to near-dock movements
 - Could be tied to e-mileage, or even market-based reward value pricing

Questions?

mjaller@ucdavis.edu

Miguel Jaller

Vehicle Efficiency Forecasts

| Year | Fully Loaded Container (mile) | Empty Container (mile) | No Container (mile) | Battery Capacity (kwh) |
|---|-------------------------------|------------------------|---------------------|------------------------|
| Present* | 60 | 85 | 100 | 240 |
| Present 2** | 93 | 131 | 154 | |
| 2022-2025 | 156 | 250 | 328 | 525 |
| 2025-2030 | 204 | 323 | 433 | 650 |
| Freightliner eCascadia Battery Electric | 119 | 168 | 198 | 475 |
| Kenworth T680E Battery Electric Truck | 99 | 140 | 165 | 396 |
| Lion Electric LION8 Class 8 Truck | 80 | 113 | 133 | 320 |
| Peterbilt 579EV Battery Electric Truck | 99 | 140 | 165 | 396 |
| Volvo VNR Electric Rev 1 | 66 | 94 | 110 | 264 |
| Volvo VNR Rev 2 | 170 | 265 | 300 | 565 |

*The first row of data is based on demonstration results; **Based on HVIP offerings

| Year | Consumption Rate with Fully Loaded Container (kWh/mile) | Consumption Rate with Empty Container (kWh/mile) | Consumption Rate with No Container (kWh/mile) | Battery Capacity (kWh) |
|-------------|---|--|---|------------------------|
| Present* | 4 | 2.82 | 2.4 | 240 |
| Present 2** | 4 | 2.82 | 2.4 | 370 |
| 2022-2025 | 3.37 | 2.1 | 1.6 | 525 |
| 2030 | 3.18 | 2.01 | 1.5 | 650 |
| 2035 | 3 | 2 | 1.5 | 900 |

*240kwh for present year is based on demonstration interview results & US Hybrid Battery Electric Class 8 Truck Spec Sheet.

Truck Movement Efficiency

| 2022 | | | | | | | | | | | | | | |
|-----------------|---------------|-----------------|--------------------------|--------|-------|--------------|-------------|------------|-----------|------------------|--------------------------------|-----------------------|------------------|---|
| Category | One Way Miles | % of Gate moves | Adjusted % of Gate moves | Loaded | Empty | Loaded Miles | Empty Miles | kWh Loaded | kWh Empty | kWh Full & Empty | kWh Full & Empty - Single-tour | Time Single-tour (ST) | Max ST per shift | kWh Full & Empty - Single-Tours Per Day |
| Near Dock | 2 | 9.2% | 9.8% | 4.7% | 4.5% | 0.09 | 0.09 | 0.38 | 0.25 | 6.85 | 11.65 | 2.53 | 3.92 | 18.64 |
| Local (near) | 5 | 16.2% | 17.2% | 15.7% | 0.5% | 0.78 | 0.03 | 3.13 | 0.07 | 19.81 | 31.81 | 2.83 | 3.49 | 50.89 |
| Local (away) | 20 | 14.2% | 15.1% | 13.7% | 0.5% | 2.75 | 0.09 | 10.99 | 0.26 | 79.23 | 127.23 | 4.35 | 1.89 | 203.57 |
| Regional (near) | 40 | 43.0% | 45.7% | 22.3% | 20.7% | 8.92 | 8.28 | 35.67 | 23.36 | 137.27 | 233.27 | 5.24 | 1.03 | 373.24 |
| Regional (away) | 75 | 11.4% | 12.1% | 5.9% | 5.5% | 4.43 | 4.12 | 17.73 | 11.61 | 257.39 | 437.39 | 7.44 | 0.55 | 699.82 |
| Long Distance | 300 | 6.0% | | 6.0% | 0.0% | 18.00 | - | 72.00 | - | 1,200 | 1,920.00 | 20.27 | 0.13 | 3,072.00 |
| 2025 | | | | | | | | | | | | | | |
| Near Dock | 2 | 8.0% | 8.8% | 4.1% | 3.9% | 0.08 | 0.08 | 0.28 | 0.16 | 5.50 | 8.70 | 2.53 | 3.92 | 13.92 |
| Local (near) | 5 | 15.0% | 16.5% | 14.5% | 0.5% | 0.73 | 0.02 | 2.45 | 0.05 | 16.64 | 24.64 | 2.83 | 3.49 | 39.43 |
| Local (away) | 20 | 13.0% | 14.3% | 12.6% | 0.4% | 2.52 | 0.08 | 8.48 | 0.18 | 66.57 | 98.57 | 4.35 | 2.27 | 157.72 |
| Regional (near) | 40 | 40.0% | 44.0% | 20.7% | 19.3% | 8.30 | 7.70 | 27.96 | 16.18 | 110.34 | 174.34 | 5.24 | 1.89 | 278.94 |
| Regional (away) | 75 | 15.0% | 16.5% | 7.8% | 7.2% | 5.83 | 5.42 | 19.66 | 11.38 | 206.89 | 326.89 | 7.44 | 1.33 | 523.02 |
| Long Distance | 300 | 9.0% | | 9.0% | 0.0% | 27.00 | - | 90.99 | - | 1,011 | 1,491 | 20.27 | 0.35 | 2,385 |
| 2030 | | | | | | | | | | | | | | |
| Near Dock | 2 | 7.0% | 8.0% | 3.6% | 3.4% | 0.07 | 0.07 | 0.23 | 0.14 | 5.22 | 8.22 | 2.53 | 3.92 | 13.15 |
| Local (near) | 5 | 14.0% | 15.9% | 13.5% | 0.5% | 0.68 | 0.02 | 2.15 | 0.05 | 15.71 | 23.21 | 2.83 | 3.49 | 37.14 |
| Local (away) | 20 | 13.0% | 14.8% | 12.6% | 0.4% | 2.52 | 0.08 | 8.00 | 0.17 | 62.84 | 92.84 | 4.35 | 2.27 | 148.54 |
| Regional (near) | 40 | 36.0% | 40.9% | 18.7% | 17.3% | 7.47 | 6.93 | 23.74 | 13.94 | 104.67 | 164.67 | 5.24 | 1.89 | 263.46 |
| Regional (away) | 75 | 18.0% | 20.5% | 9.3% | 8.7% | 7.00 | 6.50 | 22.26 | 13.07 | 196.25 | 308.75 | 7.44 | 1.33 | 494.00 |
| Long Distance | 300 | 12.0% | | 12.0% | 0.0% | 36.00 | - | 114.48 | - | 954.00 | 1,404.00 | 20.27 | 0.46 | 2,246.40 |

Summary

| | 2022 | 2025 | 2030 | 2035 |
|---|--------|--------|--------|--------|
| Average One-Way Miles | 47.58 | 57.76 | 67.34 | 67.34 |
| Adj. Avg One-Way Miles | 29.58 | 30.76 | 31.34 | 31.34 |
| Avg kWh | 175.46 | 177.75 | 198.22 | 198.22 |
| Adj. Avg kWh | 103.46 | 86.76 | 83.74 | 83.74 |
| Average kWh/ST | 289.66 | 270.17 | 299.23 | 299.23 |
| Adj. Avg kWh/ST | 185.60 | 149.42 | 148.58 | 148.58 |
| Avg Max ST/shift (Avg daily turns) | 1.71 | 2.12 | 2.03 | 2.03 |
| Adj. Avg Max ST/St (Adj. Avg daily turns) | 1.81 | 2.29 | 2.25 | 2.25 |
| Avg. kWh/day | 463.46 | 432.27 | 478.76 | 478.76 |
| Adj. Avg kWh/day | 296.96 | 239.08 | 237.72 | 237.72 |

*Adjusted values do not consider the "Long Distance" trips