

## **E-Grocery Home Delivery Impacts on Food Distribution, Access and Equity: a Portland Case Study**

### **Katherine L. Keeling**

Transportation Technology and People (TTP) Lab  
Department of Civil and Environmental Engineering  
Portland State University, PO Box 751—CEE, Portland, OR 97207-0751  
Email: [kkeeling@pdx.edu](mailto:kkeeling@pdx.edu)

### **Miguel A. Figliozi, Corresponding Author**

Director Transportation Technology and People (TTP) Lab  
Department of Civil and Environmental Engineering  
Portland State University, PO Box 751—CEE, Portland, OR 97207-0751  
Email: [figliozi@pdx.edu](mailto:figliozi@pdx.edu)

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### **ABSTRACT**

The adoption of e-grocery home delivery (HD) has the potential to change social norms of acquiring household foods and sundries. This case study of Portland, OR reviews the new elements of distribution, inclusion, exclusion, and value created by the service of four major e-grocery businesses: Shipt, Instacart, Amazon Prime Now, and Walmart. These e-grocers are reviewed in terms of service areas, pricing, and inventory choice, as these are key factors on consumer experience. New distribution services are not confined or distributed around traditional industrial or wholesale land use areas. Coverage is extensive, in the Portland metropolitan statistical area, 94% of residents were eligible for e-grocery HD from at least one platform or retailer. In regards to equity, 91% of residents of a USDA-identified, low-income, low-access (LILA) census tracts are eligible for HD from at least one platform/retailer. E-grocery home delivery is also discussed with attention to vulnerable population groups that may experience barriers to adoption, as well as vulnerable populations that may benefit.

*Keywords: E-grocery, home delivery, land use, food distribution, food deserts, food access, food equity*

## INTRODUCTION

Grocery purchases are necessary, frequent, and repeatable; e-commerce continues to grow at double-digit rates (U.S. Department of Commerce, 2019), and e-grocery is the one of the least saturated e-commerce markets, with substantial potential for growth. E-grocery business models include online grocers with no physical retail space, and retailers with brick-and-mortar stores. Online grocers without retail spaces operate out of warehouses or provide grocery shopping services within brick-and-mortar stores. The grocery businesses built from brick-and-mortar grocery stores seek to remain competitive by adding e-grocery channels—namely, click-and-collect (CC) retailing, and home delivery (HD).

Grocery CC channels allow consumers to place grocery orders online and then pick up the prepared orders at the store. Big box stores tend to first promote CC channels because the consumer provides the last-mile transport of goods from the store to their final destination. CC channels require the retailer to establish a system in which to receive, process, and organize orders, but most of this can be handled within the retailer's building. Grocery HD requires a more sophisticated system because the addition of last-mile transportation logistics includes many operations beyond the retail building. For this reason, most grocery retailers do not develop in-house delivery programs, but rather partner with companies positioned as online platforms to connect retailers, consumers, in-store shoppers, and delivery drivers.

The challenging logistics of last-mile grocery delivery make profitability difficult. On-demand delivery turnaround times have shrunk from same-day, to 2-hour, to even 1-hour. Supermarket inventories are in the tens of thousands. Commodities like produce, meats, and prepared foods are delicate and temperature-sensitive. Because grocery trips are fairly commonplace, these logistical constraints may go undervalued, and thus consumers want delivery fees to be as low as the commodities which are nonperishable and higher margin. However, the grocery industry has historically operated on a “razor-thin” margin.

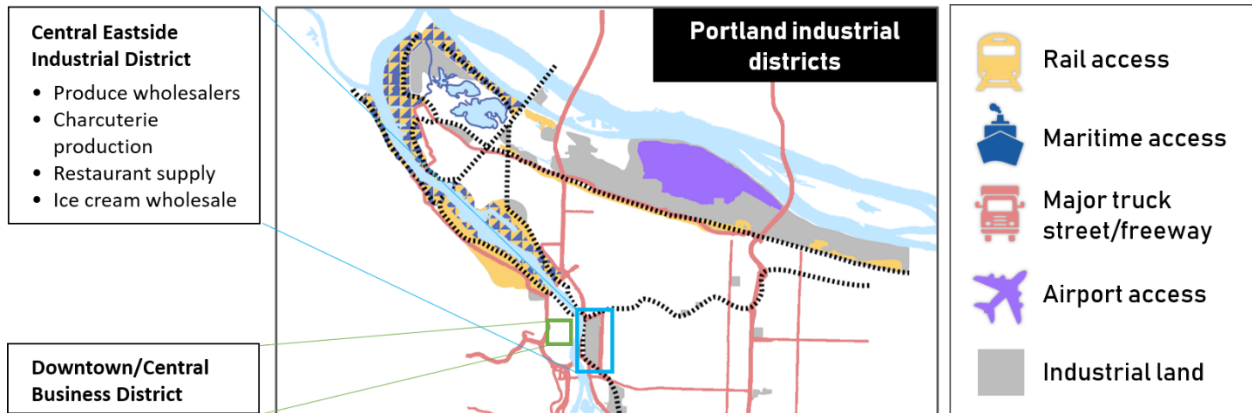
For some population groups, attitudes about grocery shopping are changing; as retailers introduce e-grocery conveniences, traditional grocery shopping strikes some as wasted time (Goethals, 2012). Thus e-grocery has invoked the interest of major investors as grocers evolve their logistics, and logistics companies add grocery to their service portfolios. Moreover, as big box/general merchandise stores develop e-grocery HD systems, their entire inventories are poised to be available for on-demand delivery.

## TRADITIONAL INDUSTRIAL/WHOLESALE LAND USE AND FOOD ACCESS

Traditionally, large bulk shipment facilities and food industrial processing plants and distribution centers are located near areas with good water, rail, and/or freeway access. This is also the case in Portland, OR. In **Figure 1**, the main industrial districts as well as access to rail, maritime, truck, and airport facilities are shown.

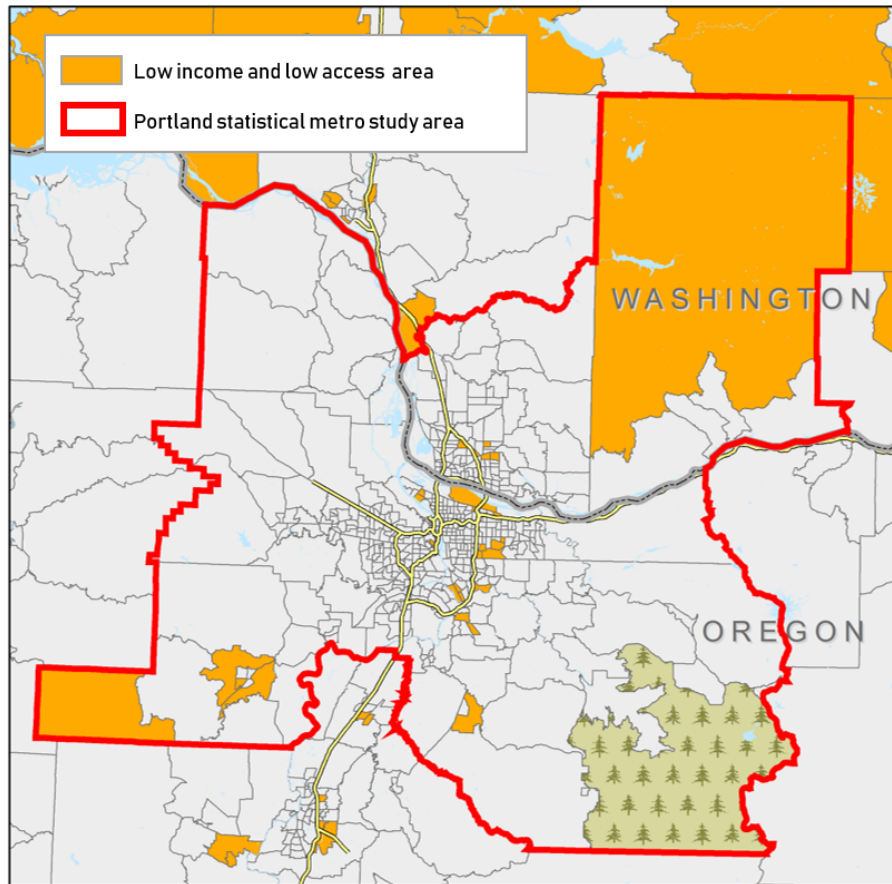
However, there another part of the food business that caters to restaurants, small grocers, or intermediate food processors and manufacturers. During the 20<sup>th</sup> century, many produce brokers would operate warehouses clustered together in a central location to facilitate their distribution to retailers. Most industrial areas were developed according to maritime, rail, or truck access, but in Portland the traditionally-named “Produce Row” was in a central location (see **Figure 1**). Many of the older produce wholesalers have adapted to include retail operations or to cater to restaurant clients. One of the most expensive operating costs for a grocery store is refrigeration. Not only does large-format refrigeration require consistent vigilance and temperature-checking, but certain produce arrives from packing facilities “wet-packed” in ice (which thaws in refrigeration), and other commodities must stay dry (mushrooms, herbs, peppers). Still other produce commodities ship from packing facilities while underripe (tomatoes, peaches, avocado) and must be stored at room temperature to be ready for consumers. Moreover, the natural variation in produce requires some level of manual checking. Thus e-grocers must weigh the efficiencies of warehousing operations with the consumer expectations that produce will be chosen on their behalf with attention to ripeness and condition.

As logistics, refrigeration, and real estate norms have shifted, more large grocers primarily source produce out of their private distribution centers, and even independent produce brokerages operate out of newer facilities outside of town. This is creating new food related distribution patterns and commercial vehicle movements related to e-grocery businesses that operate outside the traditional areas.



**Figure 1 Temperature-sensitive industries within greater industrial access network, Portland, OR**

Traditional industrial and wholesale food services are now compared with low income and low access areas (see **Figure 2**).



**Figure 2 USDA-identified low income and low supermarket access areas, 2017**

According to USDA's 2017 Food Access Research Atlas data, a map was made to identify census tracts that had both low income and low [supermarket/large grocery store] access, as defined by 1 mile distance to the nearest grocery store for urban areas and 10 mile distance to the nearest grocery store for rural areas. The study area for this food accessibility analysis is the metropolitan statistical area for Portland, defined by the US Office of Management and Budget to include 7 counties spanning northwest Oregon and SW Washington.

A comparison of **Figure 1** and **Figure 2** indicates that proximity to a wholesale food area does not guarantee accessibility. Later sections will discuss how e-grocery services may decrease or increase food accessibility.

## E-GROCERY EVOLUTION

E-grocery is by no means a recent endeavor: with its launch in 1996, Peapod, the first e-grocery company, was one of the earliest internet startups (Semuels, 2019). Although it has more longevity than any e-grocer, its service area is limited to the Midwest and East regions of the US. Other e-grocery businesses began operations in the 2010s, with major players such as AmazonFresh, Instacart, and Shipt entering the market from 2007–2014. Target bought Shipt in 2017, but it operates as an independent subsidiary with its original branding, and coordinates service with other retailers besides Target. Conversely, Walmart has initiated home delivery by leveraging several third parties such as DoorDash, Point Pickup, Skipcart, AxleHire, and Roadie (Bose, 2019). Consumers use Walmart's website and app, which are exclusive to Walmart purchasing.

Walmart is a uniquely-positioned e-grocery competitor because of its 1,600 store locations, which gives it advantages in last-mile logistics. 90% of Americans live within 10 miles of a Walmart, and CEO Doug McMillon says Walmart has plans to invest in autonomous car delivery (Sozzi, 2019). Walmart's biggest competitor, Amazon, initially ventured into grocery home delivery—without a network of public storefronts—through the subsidiary AmazonFresh, which grew slowly and has already been discontinued in many US service areas. In 2017, Amazon bought Whole Foods Market, acquiring about 450 Whole Foods Market stores. Instacart had originally been a third-party grocery delivery platform for Whole Foods, but a year after the acquisition, the partnership was discontinued. Whole Foods delivery now is part of the member-exclusive Amazon Prime Now service. To meet the demands of same-day delivery, Amazon is shifting last-mile trips from national package delivery companies to small delivery companies (Matsakis, 2019) and its own AmazonFlex program, which hires freelance hourly-rate drivers directly (Semuels, 2018).

The most successful e-grocery HD models in the US have typically operated with hired shoppers to select produce from store displays, where produce quality can be most easily assessed. In effect, the brick-and-mortar stores are simultaneously serving traditional shoppers and for-hire shoppers from the same merchandizing displays.

## E-GROCERS COVERAGE

E-grocery delivery services are studied utilizing a GIS analysis of census data and data from e-grocer websites. The analysis includes the service areas of two independent e-grocery delivery platforms, as well as the e-grocery delivery service areas of two general merchandise retailers. Though their websites may show a map of cities served at a national scale, currently there are not maps available to show the service bounds within a city. Instacart, Shipt, and Amazon Prime Now define their service bounds based on zip code areas, thus all zip codes were checked for eligibility. However Walmart does not define service based on zip code level. Addresses were checked for HD eligibility until the bounds of the service areas could be approximated (n=521).

**Figure 3** shows the coverage area of Instacart, whose Oregon service area extends beyond the map extent into Salem, Corvallis, Eugene, and a few coastal towns. Instacart not only has a large geographic service area, but also have a wide range of retail choices. Though areas with low population density may have only 1-3 retail choices, Portland's urban core has as many as 13 retailer choices. **Figure**

4 shows the service area of Shipt. Its service area is almost completely contained within the Portland metro, and its retailer choices are more limited. Whereas Instacart has grown a large service area, Shipt (owned by Target) is growing to facilitate a large inventory. In 2019, Shipt became integrated with the Target website to accommodate orders beyond grocery to include shopping from all departments. This puts it closer in competition with Walmart.

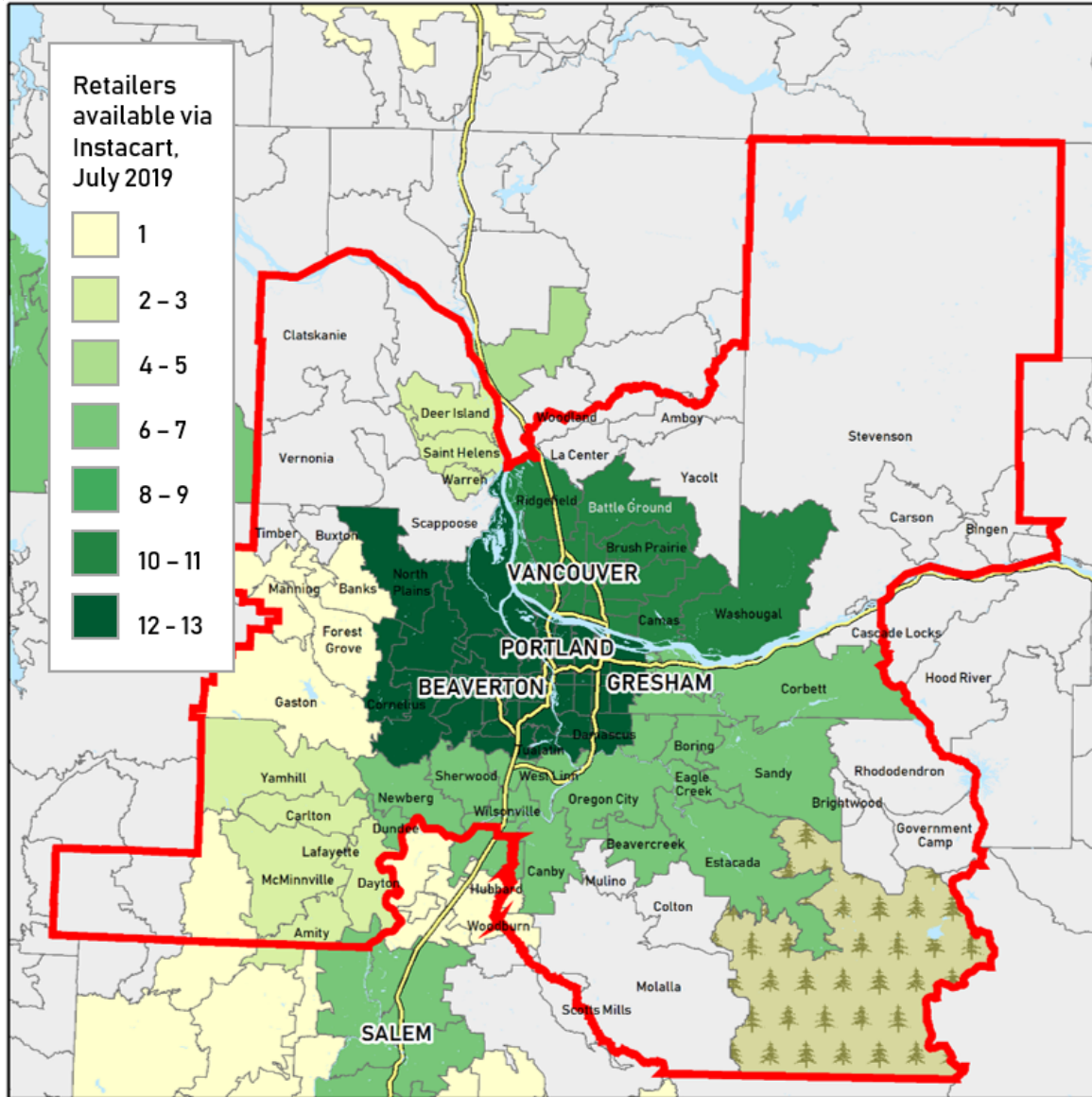
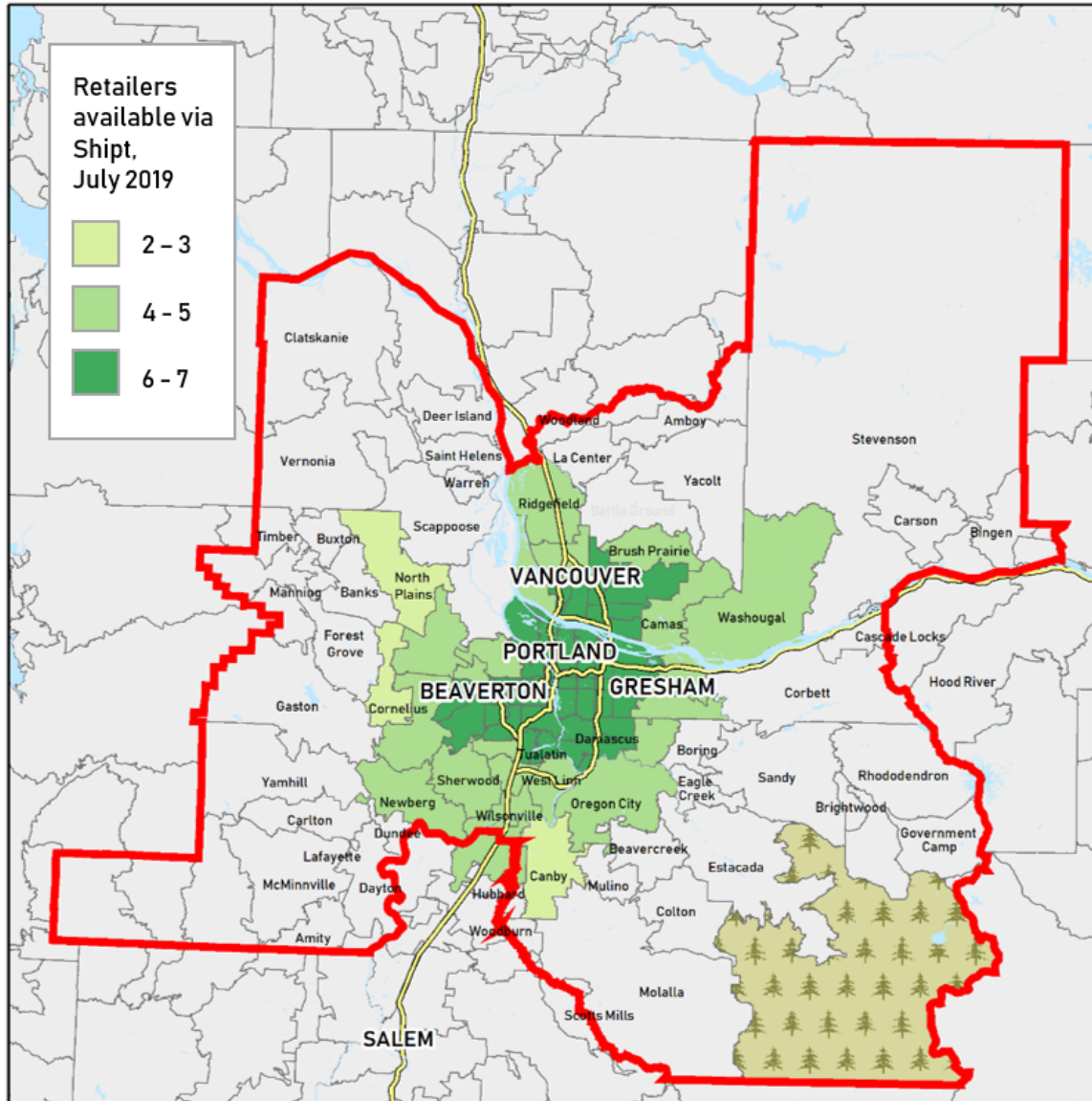


Figure 3: Service area of Instacart, July 2019

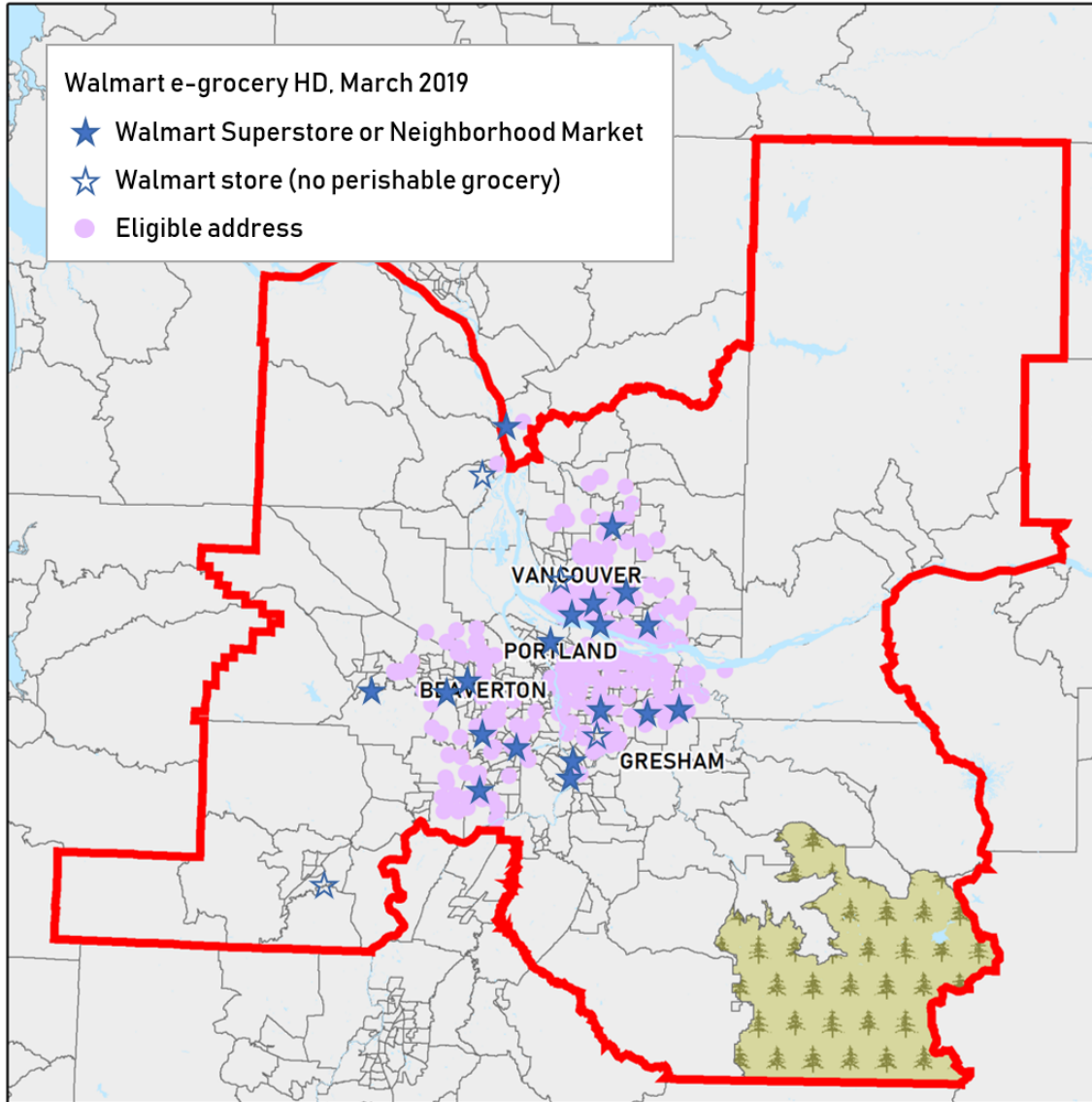


**Figure 4 Service area of Shipt, July 2019**

Unlike Amazon, Instacart and Shipt, Walmart’s service areas (Figure 5) are not defined by zip code, and the exact metrics by which their boundaries are defined are unclear. However, service area is related to store location. As of July 2019, 7 of the 16 Walmart Supercenters/Neighborhood Markers in the NW Oregon/SW Washington are hubs for home delivery. The address query showed that the eligible addresses are clumped in two regions, bisected by a central region ineligible for HD (as of March 2019). The centrally-oriented addresses excluded from home delivery are likely due to the lack of Walmart stores in central Portland. A total of 521 queries were used to delimit Walmart service areas.

In Portland, Amazon Prime Now offers both ordering from Amazon and Whole Foods Market (which is owned by Amazon). However in the nearby metropolitan area of Seattle, WA, Prime Now also offers delivery from retailers that compete with Whole Foods Market. It is unknown if Amazon will continue to add grocery retailer options. Amazon’s service area is similar—but slightly smaller—than the service area of Shipt.





**Figure 5 Eligible and ineligible addresses for Walmart’s e-grocery home delivery**

A comparison of **Figure 1** to **Figure 5** indicates that e-grocers coverage is fairly extensive and includes urban low and low accessibility areas according to USDA’s 2017 Food Access Research Atlas data. Hence new e-delivery services may bring about some positive changes. However, the problem of food accessibility is multifaceted and discussed in detailed in the next sections.

**EVOLUTION OF FOOD ACCESS RESEARCH**

As early as the mid-2000s, the first longitudinal studies began challenging the idea that increasing supermarket proximity would lead to an increase in healthy food choices. Longitudinal studies surveyed the antecedent and subsequent food choices of consumers and found that the addition of a new supermarket in a low supermarket-access area did not increase consumer’s fruit or vegetable nutritional intake (Pearson, 2005). Researchers then began to look at the link between nutritional intake and their access to *all* foods (Drewnowski, 2004). The concept of “food swamps” played off the food desert metaphor but acknowledged competing draws of fast food, junk food, and healthy grocery. The relative

balance of fast food/junk food outlets was found to be a stronger indicator of obesity rates than absolute measures of grocery stores (Cooksey-Stowers, 2017).

Fast food restaurants offer busy consumers the eponymous appeal of time savings, and to bolster this competitive edge, in the mid-2000s, fast food companies expanded their ordering channels to include call-in orders (Richtel, 2006). The following years saw the advent of mobile-app ordering. Meanwhile, most grocery businesses lagged in their expansion of e-grocery.

As food desert research came under review, the methodologies to understand food access expanded to involve additional factor, especially concerning transportation options and barriers. The first queries for food deserts were based on straight-line distances from supermarkets, but researchers subsequently improved these queries to be based on distance measurements along transportation networks, with respect to driving, walking, or public transit modes (Jiao, 2012).

### **Federal Action to Remedy Food Deserts**

In the 1990s and early 2000s, public health researchers and leaders became interested in the link between neighborhood food environments and health (Mikkelsen, 2007). In 2009, the USDA published a report on “Access to Affordable and Nutritious Food: Measuring and Understanding Food Deserts and Their Consequences.” A food desert is defined as a “low-income census tract where a substantial number or share of residents has low access to a supermarket or large grocery store” (USDA, 2010). The report cited not only geographical distance and grocery pricing as indicators of food access, but also the role of transportation barriers. Improving food access was seen as a way to promote nutritional eating, so from 2011–2016, federal- and state-funded grant programs invested \$500M in public-private partnerships under the Healthy Food Financing Initiative (Ver Ploeg, 2016). This funding provided grocery retailers one-time financial assistance to enter underserved neighborhoods lacking supermarkets. The program’s vision was that the addition of full-service grocery stores would reduce grocery trip distances, increase access to fresh foods, spur better nutritional choices, and ultimately, improve community health.

In acknowledgement of the transportation component of food access, government studied car ownership as a metric for food vulnerability in demographic analysis; only 66% of Supplemental Nutrition Assistance Program (SNAP) clients use their own vehicle for grocery trips, compared to 95% of households above 185 percent of the federal poverty line (Ver Ploeg, 2015). Presumably, lower car access rates among SNAP clients might constrain food choices to be governed by closest physical retailer, which may be a convenience store with limited or no fresh produce inventory. The nutritional concerns of households relying on convenience stores to meet their everyday food needs supported the investments in promoting new supermarkets in food deserts.

### **From food deserts to food access: After the first wave of the Healthy Food Financing Initiative**

Though the addition of supermarkets reduced trip distances, follow-up studies found that geographic proximity was not the primary determinant of primary grocery choice, even for SNAP recipients without a car (Ver Ploeg, 2015). Additionally, a survey sample from Baltimore residents indicates that 45% of shoppers do not primarily shop at the closest store, but rather a store of their preference (Huang, 2019). Baltimore research is corroborated by research in Portland, Oregon—shoppers in vulnerable populations will travel beyond their expected catchment zone for specialty items (such as ethnic/traditional ingredients), or for the one-stop convenience offered by big-box general merchandise stores, such as Walmart and Costco (Everett, 2011). A consumer’s access to choices in grocery is important, and will be included in the following analysis of e-grocery service areas.

### **E-GROCERY COST METRICS AND FOOD ACCESS**

Food access is also directly related to grocery costs. For low-income households, research found that SNAP recipients are more sensitive to pricing than grocer proximity (Ver Ploeg, 2016) (Lin, 2014). Authors have described the economic mismatch between high-price supermarkets and low-income households as *food mirages* (Breyer, 2013). For all households, pricing trends since the 1980s have



disincentivized consumption of fresh fruits, vegetables, and nutrient-dense foods: market costs of produce are rising, while market costs of processed foods are dropping (Todd, 2011). Because costs and inventory options may have more value to shoppers than physical proximity, it has been suggested that the concept “food deserts” be retired, as it has over-emphasized physical barriers and under-emphasized social and cultural barriers (Widener, 2018). As shown in **Figure 3** and **Figure 4** Instacart and Shipt are major e-grocery platforms in the Portland metro with extensive coverage; both have retail partnerships that offer members a varying number of choices of retailers. For example, an Instacart member may choose between a shopping order from Safeway (a national grocer), New Seasons (a regional grocer), or a local food co-op. Walmart and Amazon Prime Now have also implemented e-grocery home delivery in the study area.

The pricing and fee schedules (**Table 1**) of the different e-grocery companies vary considerably, and thus can be hard for consumers to anticipate the best value for their needs. Some of the pricing structures require out-of-pocket delivery costs, categorized as “per-trip fees;” others require fixed membership costs, and still others add small price increases at the item level. The per-trip fees do not include the fees for orders below delivery minimums; those are noted separately. Data from 2008 has shown that households with annual incomes of \$30,000 or less choose lower cost food options, while households over \$30,000 are willing to pay more for the same food options (USDA, 2010). If e-grocery delivery is conceptualized as an added-value grocery cost, then only households making more than \$35,000 (inflation adjusted for 2019) are likely to consider paying extra fees for grocery costs.

Pricing and demographic facts about the four e-grocers and their services are compared in **Table 1** following the Portland Bureau of Transportation (PBOT) Equity Matrix. PBOT looked at US best practices to develop to help guide their work and investments. Their matrix is based on three demographic variables: race, income, and Limited English Proficiency (LEP). LEP is particularly relevant to e-grocery discussion, as American adults with LEP have only a 51% rate of internet use (Perrin, 2015). In many cases low income, race, and LEP are strongly correlated and Portland is not an exception.

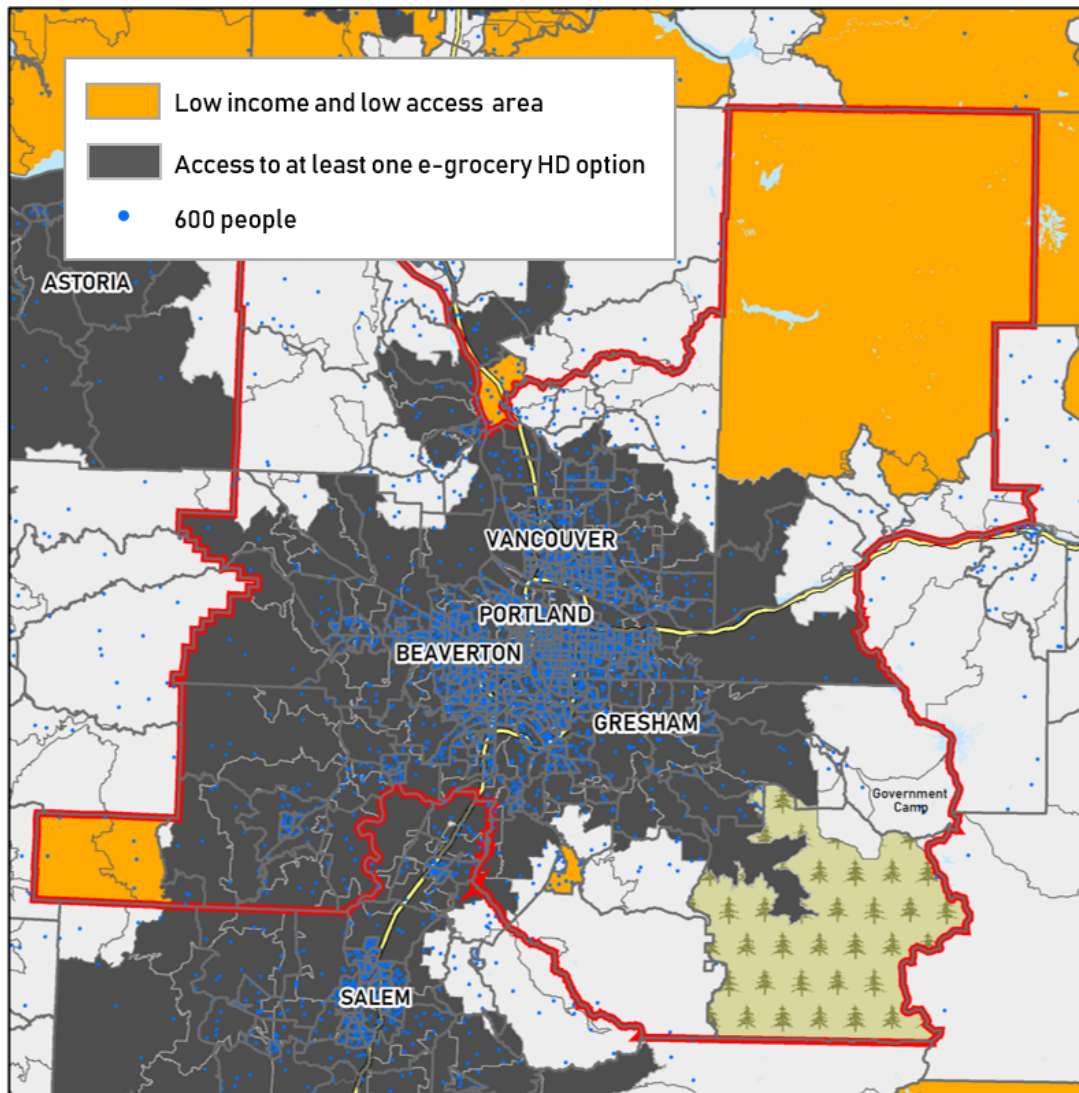
A spatial query identifies the extent to which current e-grocery HD service areas include USDA-identified low-income, low-access (LILA) census tracts. E-grocery HD usually includes cities but is less available in rural areas. Though, the service areas of private e-grocery enterprises are expanding into increasingly rural areas but e-grocers can pull out of service areas that are not profitable. This is especially concerning for LILA households in rural areas. In our Portland case study, as of July 2019, access to at least one retailer via e-grocery HD included 22 LILA census tracts with 111,900 inhabitants, or 91% of the study area’s LILA population. Only 3 LILA census tracts remain unserved, with 10,800 inhabitants, or 9% of the metro’s LILA population and 0.4% of the entire metro population. All unserved LILA census tracts were in rural areas (**Figure 6**). Walmart is the only retailer whose service area averages a lower household income than the study area average. With the exception of Walmart, HD service areas tend to hub around densely populated urban centers. The further away from the urban core, the less population density, and the less potential customers gained as e-grocers commit to larger and farther-reaching areas.

According to the Federal Deposit Insurance Corporation (FDIC) National Survey of Unbanked and Underbanked Households, 3.0% of households in the Portland metro study area are unbanked, and 15.5% are underbanked (2017). An underbanked account may have an account, but lack of access to a debit or credit card will preclude e-grocery adoption. Until recently, SNAP recipients have not been able to use the Electronic Benefit Transfer (EBT) card on e-grocery platforms. In April 2019, the USDA Food and Nutrition Service launched an online purchasing pilot in conjunction with three retailers in the state of New York: Amazon, ShopRite, and Walmart (USDA, 2019). SNAP benefits do not cover delivery fees or other associated charges, but the EBT card can be used on the retailers’ websites to purchase eligible foods. Both Oregon and Washington are anticipated to be included in subsequent pilots. An OR-WA pilot that includes Amazon and Walmart would include 66% of all SNAP households in the study area. An OR-WA pilot that includes Instacart or Shipt would include 94% and 88% of SNAP households, respectively.

**TABLE 1 Key metrics of pricing and service area demographics**

	PRICING, July 2019						DEMOGRAPHICS & EQUITY METRICS					
	Per-trip fee	Member-ship fee	Fees in item price	Delivery min.	Auto tip	Inventory beyond grocery	Pop. in service area + % of metro	Lowest pop. dens. in service area*	% POC	Languageb esides English supported	Median hhold annual income (thous.)	% of pop. over 65
<b>Instacart</b>	5% order total + \$3.99	NO	NO	\$10	YES	NO	2.29M (94%)	16 persons/sq. mi.	27.5	NO	\$74.3	10.2
<b>Instacart Express</b>	\$0	\$99/yr or \$10/mo	NO	\$10	YES	NO						
<b>Shipt</b>	\$0	\$99/yr or \$14/mo	YES, unless Target item	\$35	NO	YES	2.11M (86%)	65 persons/sq. mi.	27.4	NO	\$74.9	10.1
<b>Amazon Prime Now</b>	\$7.99 for 1 hr, \$0 for 2 hr	\$119/yr	NO	\$35	NO	YES	1.71M (70%)	19 persons/sq. mi	28.2	Website: Yes, App: No	\$77.2	9.9
<b>Walmart Grocery</b>	\$9.95	NO	NO	\$30	NO	YES	1.12M (54%) (est.)	**	27.5	NO	\$71.4	10.0
<b>Walmart Delivery Unlimited</b>	\$0	\$98/yr or \$13/mo	NO	\$30	NO	YES						
<b>Study area total</b>	N/A						2.43M (100%)	0.1 persons/sq. mi	26.0	N/A	\$71.9	10.3

*\*based on zip code resolution \*\*The point-level data used in Walmart’s service area analysis is not robust enough to estimate the lowest population density.*



**Figure 6 Service area coverage and population density**

### **OTHER FACTORS RELATED TO FOOD ACCESS**

Though the majority of the metro population is eligible for at least one e-grocery option, delivery eligibility is not the only barrier to adoption. Will e-grocery home delivery enrich food access for underserved populations, or will it further inequity? This section analyzes other aspects of e-grocery services that may increase or decrease food access for specific populations.

#### **Additional potential losses in food equity**

The following discussion touches on some of the dimensions in which social equity and inclusion may suffer if some groups are excluded from the shifting trends towards e-grocery HD. Barriers of income, bounds of service areas, financial limitations, and banking access were already discussed. The following discussion includes potential problems such as the digital divide and social isolation. This should not be perceived as an exhaustive list.

*Digital Divide*

A payment card is not the only tool required to take place an e-grocery order; a shopper must have internet service and a computer/tablet, or reliable connection and smartphone. Moreover, an understanding of how to navigate retailer websites/apps is not the simplest feat, especially as large as inventories may be. Initiatives in Georgia that provided free internet access and free basic computer literacy programs still found educational deficits remained in groups that had long-standing and pervasive social disadvantages (Kyasny, 2006). Segmentation of technological use in society can leave potential adopters without a social network with which to troubleshoot user challenges.

*Potential unintended consequences: Social isolation, lack of community and human contact*

A growing body of research has documented the unintended consequences that arise from technological changes that offer easy substitutes for other face to face interactions (Turkle, 2017). As a consequence, loneliness and social isolation may be growing rapidly; groups like elderly adults may be especially vulnerable (Gardiner et al., 2018). In-store grocery trips are a recurring errand that provide social activity, which has been linked to reduced mortality rates in gerontology studies (Tilvis, 2012). Though online or e-grocery solutions may be beneficial for some sectors of the population, an unintended consequence may be an increase in social isolation and loneliness.

**Potential Gains in food equity:**

E-grocery HD is expected to grow because consumers value the service. In particular, we can consider the ways which HD can accommodate groups that have historically experienced barriers in historic grocery shopping: consumers with disabilities, households with time poverty, and the non-driver/carless population.

*Opportunity to serve disabled communities*

Consumers with disabilities, including vision-impairment, may especially benefit from a grocery delivery service. Many visually impaired (VI) people rely on friends, relatives, volunteers or store employees when navigating supermarkets (Kulyukin, 2010). The American Council of the Blind recognizes the value of these services in helping VI people claim independence. On a smartphone, e-grocery apps may offer high-contrast display setting, or be designed with special regard to user experience through screen-reading tools, voice recognition, or touch-gesture user interfaces. Unfortunately, digital barriers remain for those with disabilities, and only 61 and 58 percent of adults with a disability have a computer or smartphone, respectively (Pew Research Center, 2017).

*Time poverty and gender disparities*

Although HD does have financial costs—and costs are a barrier for low income households—the convenience HD offers is particularly valuable in terms of time savings. Some households experience time poverty as well as economic poverty, particularly single-parent households (Harvey, 2007). In weighing the tradeoffs between time and money, if we assume an opportunity cost of \$15/hr, then even the highest flat delivery fee (Walmart) is justified if the trip saves 40 minutes of time. LILA households spend an average of 19.5 minutes in travel to a grocery store; this is 30% longer than the national average, 15 minutes (USDA, 2009). Thus for the average LILA household, eliminating travel time saves about 40 minutes of time. Additional time savings include the time spent shopping store aisles, minus the time spent shopping online. Overall, e-grocery HD convenience may be particularly pronounced for shoppers who would otherwise rely on walking, bicycling, or public transportation, as do 13% of SNAP households (Ver Ploeg, 2015). Moreover, for shoppers without access to their own vehicle, delivery fees are easily less than the cost of ride-hail service or a taxi.

Related to time poverty, e-grocery HD may alleviate some gender disparity in household responsibilities. Women are more likely to make time-intensive, highly-complex, multi-purpose trips, and more likely to be accompanied by children (Turner, 2000). When time poverty is compounded by financial poverty, the integration of SNAP benefits into e-grocery delivery is a relevant way to support

low-income households. Critics of integrating this benefit may consider e-grocery HD to be too luxury a service to be integrated for SNAP clients. However, only a decade ago, a smartphone was a high luxury, and yet now it is arguably a necessity for social inclusion. Moreover, low-income households have limited means to pay for convenience, and yet the digital market has opened countless new discretionary services that serve to give their consumers the advantages of saving time. In their research note on gender and time poverty, Turner and Grieco posit that “it is important that new technologies not be used simply as a means of controlling the behavior of those on welfare, but rather to be used positively as a means of enabling and empowering those with low incomes, and consequently to produce greater equity in society” (2000).

#### *Non-driver populations*

As mentioned in the literature review, car ownership was used as a metric for population vulnerability. This implies that those who cannot drive to the grocery store in a car, at their own discretion are at a disadvantage, especially for spontaneous grocery trips. Groceries can be heavy, and cumbersome to carry on walk trips, bus trips (and associated walk trips) or by bicycle. Thus grocery shopping is less efficient overall; the physical effort required to transport groceries limits consumers to making smaller purchases and thus having to make more frequent trips. E-grocery allows consumers the ability to plan grocery shopping without the constraints of the weight of groceries. This may be one of the factors why e-grocery shoppers spend on average 30% more than in-store purchases (Onespace, 2017).

While attitudes about mobility are changing, many elderly adults find themselves unprepared to access groceries when facing driving cessation. In the US, life expectancy exceeds driving expectancy by 6-10 years (Silverstein, 2008), and older non-drivers make 59% fewer shopping and restaurant trips (Mason, 2013). E-grocery delivery may help elderly adults regularly or intermittently—after a permanent reduction in mobility, or during a temporary recovery. Although e-grocery HD may hold extra value for an elderly non-driver, technology barriers exist, as a 2015 survey found that only 58% of adults 65 years and older use the internet (Pew Research Center, 2015).

## **CONCLUSIONS**

This research analyzed the impact of new e-grocery home delivery services on food access and food equity in the Portland metropolitan region. The services of four companies were carefully analyzed in terms of coverage and service characteristics. To the best of the authors’ knowledge, there has been no research examining e-grocery delivery service in connection with land use and food access.

The research shows that land use patterns related to food distribution, processing, and services are changing. Hence, e-grocery can be an interesting area to study how freight patterns and commercial movements are being impacted by e-commerce.

New e-grocery home delivery services do have some positive aspects in terms of population coverage and providing options for groups that have historically experienced barriers in grocery shopping: consumers with disabilities, households with time poverty, and the non-driver/carless population. However, there are also some groups that may suffer or be excluded from accessing the benefits of ecommerce and home deliveries. A list of the dimensions discussed in this research includes: low income, bounds of service areas, banking access, digital divides, and language barriers.

The distribution patterns and tradeoffs discussed in this research are likely to shift over time and perhaps even significantly in the short-term if e-commerce continues to grow at double-digit rates. Currently, e-grocery home delivery services provide additional access to more geographic areas, accommodate some disabled communities, and may expand retailer choice.

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